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PerkinElmer Expands Strategic Relationship with TIBCO Software to Sell TIBCO Spotfire software into the Clinical Research Market

WHAT: [PerkinElmer, Inc.](#), a global leader focused on improving the health and safety of people and the environment, and [TIBCO Software Inc.](#) announced an updated agreement to offer extended business intelligence analytics for life sciences organizations such as pharmaceutical, biotech and medical device companies in clinical research. With this exclusive agreement, PerkinElmer will be a single provider of [TIBCO Spotfire®](#) informatics and data visualization tools for R&D and QA&QC.

"Through this expanded strategic relationship, we are excited to offer scientists a complete package of data generation, data management, plus data analysis and visualization, so they can better harness information for more informed insights and decisions in the clinical research space," said Mike Stapleton, General Manager, Informatics, PerkinElmer. "The Spotfire® tools complement PerkinElmer's informatics offerings by adding search and data visualization, which are among life science laboratories' most pressing business needs."

"PerkinElmer has achieved early success in the Global Research Market (GRM) which has become a benchmark that necessitates applications that provide out-of-the-box functionality," said Matt Quinn, Chief Technology Officer, TIBCO Software. "This expanded strategic relationship not only addresses those needs, but serves the increasing interest in the translational approach to medicine."

In addition to offering robust informatics solutions, this extension creates an opportunity to provide PerkinElmer's [OneSource® laboratory services](#) solutions in parallel, creating a complete end-to-end solution for life sciences researchers.

Visit PerkinElmer's life sciences informatics [webpage](#) for more information.

About PerkinElmer, Inc.

PerkinElmer, Inc. is a global leader focused on improving the health and safety of people and the environment. The company reported revenue of approximately \$2.1 billion in 2012, has about 7,500 employees serving customers in more than 150 countries, and is a component of the S&P 500 Index. Additional information is available through 1-877-PKI-NYSE, or at [www.perkinelmer.com](#). Join the conversation and follow us on twitter at [www.twitter.com/perkinelmernews](#).

About TIBCO Software Inc.

TIBCO Software Inc. (NASDAQ: TIBX) is a provider of infrastructure software for companies to use on-premise or as part of cloud computing environments. Whether it is optimizing claims, processing trades, cross-selling products based on real-time customer behavior, or averting a crisis before it happens, TIBCO provides companies the Two-Second Advantage® – the ability to capture the right information at the right time and act on it preemptively for a competitive advantage. More than 4,000 customers worldwide rely on TIBCO to manage information, decisions, processes and applications in real time. Learn more at [www.tibco.com](#).

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