



June 24, 2014

PerkinElmer Launches OneSource Scientific Services

New Offerings Help Laboratories to Optimize Scientific Workflows and Reduce Costs

WHAT: PerkinElmer Inc., a global leader focused on the health and safety of people and the environment, today announced the launch of OneSource® Scientific Services, a new set of customized scientific workflow solutions that can help laboratory directors continuously improve productivity, reduce costs and focus on their core research activities.

PerkinElmer's OneSource® is the recognized leader in scientific technology solutions, which include laboratory asset lifecycle management, qualification, laboratory relocation and lab informatics. Combined with its exclusive Laboratory IT services, PerkinElmer has expanded multivendor service capabilities with the addition of its Scientific Services -- further enabling highly efficient and productive laboratory environments.

PerkinElmer defined and developed Scientific Services in response to customers' needs to devote more of their laboratory resources to science and research instead of day-to-day operations. Currently, many labs devote more than 25 percent of their scientific researchers' time to non-core research laboratory activities. These new services provide a range of options for improving efficiencies, including: effective management of analytical instruments, on-site and outsourced lab technicians and expert staff, and thorough evaluation of laboratory processes. Powered by 75 years of scientific capability, OneSource Scientific Services offers the knowledge and expertise needed to optimize laboratory operations and empower our customers to better focus their scientific resources.

"By nature of our industry and wide range of instruments and services we provide for the lab, PerkinElmer has in-depth knowledge and expertise of the scientific processes involved in lab operations, along with a unique understanding of their needs," said Jon DiVincenzo, President, Environmental Health, PerkinElmer. "The technologies, insights and support staff we deliver through OneSource Scientific Services will help lab directors prioritize their time and efforts toward scientific research and breakthroughs -- rather than being consumed with the non-core, strictly functional aspects of their laboratories."

AVAILABLE SERVICES:

OneSource Scientific Services include several customizable options available to laboratories:

- **OneSource Laboratory Efficiency Consulting:** lab assessments and benchmarking, evaluation of lab operations and processes, development of a strategic roadmap of improvement projects, and deployment of instrumentation, informatics, people and training
- **OneSource Lab Support:** on-site technician-level support for non-core laboratory activities such as consumables management and compound weighing
- **OneSource Instrument Check™:** on-site support performing routine instrument checks to ensure analytical instrument readiness for the scientist
- **OneSource Instrument Concierge™:** on-site specialized technology expert who manages laboratory instrumentation and is the single point of contact for a technology platform
- **OneSource Scientific Support:** insourced, highly skilled onsite scientific staff

WEBCASTS AND **Live Webcast Series:**

WHITEPAPERS: PerkinElmer, together with Chemical & Engineering News (C&EN), will host a live Webcast series. The next event, "Best Practices for Increasing Laboratory Efficiencies," is June 25, 2014. To register for the Webcast and to view future events, please visit www.perkinelmer.com/efficiencies

Whitepaper Series:

PerkinElmer developed a three-part whitepaper series that addresses key issues related to laboratory operations. These include:

1. "A Case for Co-Sourcing," discussing the multi-dimensional co-sourcing model for laboratories.
2. "The 'New Normal' in Laboratory Efficiency: Leaner, Faster, Smarter," outlining co-sourcing utilizing

'efficiency by design.'

3. "Managing Commodities in the Lab," highlighting how labs can become more efficient by properly managing their commodities.

To read these whitepapers please visit
[OneSource Scientific Services](#)

MORE:

PerkinElmer's OneSource platform provides the most comprehensive portfolio of professional lab services for analytical equipment in the industry, supporting complete care programs for nearly every technology and manufacturer, with a global team of certified, factory-trained customer support engineers.

PerkinElmer, Inc. is a global leader focused on improving the health and safety of people and the environment. The Company reported revenue of approximately \$2.2 billion in 2013, has about 7,600 employees serving customers in more than 150 countries, and is a component of the S&P 500 Index. Additional information is available through 1-877-PKI-NYSE, or at www.perkinelmer.com.

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